



111 S. Lansing Street, Mount Pleasant, MI 48858  
 Phone: (989) 773-2564 Fax: (989) 773-0193  
 Email: [mls@cmiar.com](mailto:mls@cmiar.com) Website: [www.cmiar.com](http://www.cmiar.com)

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Debra Townsend - Association Executive  
 Normajeon Fry - MLS Coordinator - Administrative Assistant  
 Rebecca Sacha - Intern

## CONGRATULATIONS

“REALTOR OF THE YEAR”.....Paula Arndt  
 “AFFILIATE OF THE YEAR”.....Jim McClain  
 “LIFE TIME ACHIEVEMENT AWARD”.....Maurice John  
 “LIFE TIME MEMBERSHIP AWARD”.....Rosemary Reid

### WHAT DO I GET FOR MY DUES

#### 4. PROTECTING THE RIGHTS OF HOMEOWNERS

A sound and affordable housing market is a key to your business success. That’s why we work with local, state, and national lawmakers to ease property taxes, protect the federal mortgage interest deduction, ensure the availability of affordable homeowner’s insurance, and champion the Homebuyer’s Tax Credit, among a wide range of other issues.

#### 5. MAKING A DIFFERENCE IN YOUR COMMUNITY

Whether sending aid to hurricane-devastated communities, building homes for low-income families, or collecting clothes for a local shelter, caring for communities is an important part of the REALTOR association mission. Charity work is often its own reward, but it also garners media attention and improves the perception of REALTORS thought out their communities

#### 6. HAVE VOICE MAKE A DIFFERENCE

Become a leader in the real estate industry with a voice to make a change. By volunteering to serve on local, state and national REALTOR committees and workgroups, you’ll work alongside some of the most respected people in the industry to shape the future of the profession, enhance services to fellow members, and further political goals. You’ll also be eligible for specialized leadership training that will not only supplement your leadership skills, but also further your professional growth

*STAY TUNE NEXT MONTH FOR MORE MEMBERSHIP BENEFITS*



### SOLD COMPARISON

Number of Residential Units Sold  
 November 09 /93 UNITS SOLD  
 Average Selling Price  
 November 09/ \$82,606  
 Number of residential unit sold  
 November 08 /59 UNITS SOLD  
 Average Selling Price  
 November 08/ \$75,083  
 You can find the complete

CENTRAL MICHIGAN ASSOCIATION OF REALTORS®  
**Central Dispatch**

**2010  
Leadership**

Paula Arndt  
*President*

John Leonard  
*President Elect*

Kevin Keating  
*Past President*

Eileen Rush  
*Treasurer*

Rebecca Terpening  
*Secretary*

**Directors:**  
Susan Massaway

Kerry Leonard

Marci Browne

Sandi Jeffery

Brandon Labelle

Denise Love

**Affiliate  
Director**  
Paul Alexander



*Wishing you all the peace and joy  
that this special time of year brings.  
May you have an absolutely wonderful  
Holiday Season and a prosperous  
New Year!*

*Looking forward to a successful new year!  
We Would also like to thank you for all your  
patience through the transition of changes that  
have occurred throughout the year.*

*Sincerely,  
Debra Townsend , Normajean Fry & Rebecca Sacha*

**A SPECIAL THANKS TO OUR BANQUET COMMITTEE  
MEMBERS FOR A VERY SUCCESSFUL BANQUET!**

**FUN WAS HAD BY ALL**

Lori Young, Tracey Sallee,  
Mary Fleming, Alaina Wills, Ruthann Wood,  
Sue Welling, Tammy Halfmann, Cheryl Reeves,  
Lisa Fish Paula Arndt, Normajean Fry  
& Debra Townsend

***Special Thanks***  
Rebecca Sacha (Intern)  
for her input at the Association  
Office.

**It came without ribbons,  
It came without tags,  
It came without packages, boxes, or  
bags.  
Christmas can't be bought from a  
store...  
Maybe Christmas means a little bit  
more.  
Dr. Seuss**



You are encouraged to submit  
articles ,information,  
inspirational, Jokes and well  
wishes to be entered into your  
news letter.  
QUESTIONS  
Normajean@cmiar.com

**NEW MEMBERS**

Dale Bagby: C21 Pioneer  
Heath Hunt :Coldwell Banker Superior  
Andrew Reed: Reed and Associates  
Larry smith: C21 Bowerman/Peake

**DROPPED MEMBERS**

Geoffery Gallagher, Gail Baltimore,  
Justin Wohlfert & Julie Spencer



**Upcoming Events December**

8th/Board of Directors Meeting 8:30am  
Forms Meeting (@ C21L/M)12noon  
10th/ Public Relations 1:30pm  
15th/MLS Meeting 9am

ASSOCIATION OFFICE WILL BE  
CLOSING @ NOON ON THE 24TH  
AND WILL RE-OPEN ON THE 28TH

ASSOCIATION OFFICE WILL CLOSE  
AT NOON ON THE 31ST AND  
RE-OPEN ON THE 4TH

Check website/homepage for more additions to  
events